

## R.C. Schrader

### Managing Director – Latino Practice Group

#### Bolton & Co

Mr. Schrader possesses 30 years of experience in the private and public sectors dealing with international sales and marketing and public and government relations. His ambicultural and entrepreneurial philosophy has afforded a career in quantitative expansion of international relationships in the United States and Latin America.

In 1993 Mr. Schrader was appointed by Governor Pete Wilson as Director of the California Trade & Commerce Agency in Mexico to oversee California's \$30 billion bilateral commercial interests with Mexico, Central and South America. After 5 years in Mexico, Mr. Schrader returned to the private sector in California to head up the International Development for Global Communications Network. He was responsible for establishing a corporate subsidiary in Mexico to run and operate a full service telecommunications platform and switch.

A year later, he joined GroupEx as Director of Strategic Corporate Development and International Affairs. Under his direction, GroupEx expanded its operations in 11 Latin American countries encompassing Mexico, Central and South America and throughout the Caribbean.

Throughout his career, he noticed the lack of well-thought-out risk management services for Latino owned businesses in the USA. Utilizing his vast relationships within the Latino community, Mr. Schrader broadened his international career to service this industry sector.

At Bolton & Co, Mr. Schrader has built the Latino Practice Group that houses an accomplished team of bi-lingual and bi-cultural insurance professionals. The mission of the Latino Practice Group is to provide exemplary risk management and compliance services specifically cogitating the business enterprise of Latino owned businesses.

Mr. Schrader studied at UCLA and holds an Honorary Doctorate in Humanities. He has been honored to receive multiple awards and recognitions throughout his career for his professional accomplishments and philanthropic participation. He currently sits on the business advisory boards SoCal Tech Group and Mexico Innova. Previously he served on the boards of White Memorial Medical Charitable Foundation, Nacional Financiera (NAFINSA) and the Boy Scouts of America.